

STEMTECH DISTRIBUTOR INFORMATION SHEET
FOR ICC NONPROFIT (ELLIE DREW/MARCEY HAMM) DOWNLINE!

STEMENHANCE: HELPING YOUR BODY HEAL ITSELF

Welcome everyone. Since I meet so many people on my travels who are interested in the StemEnhance, I wanted to create one sheet that explains things easily to you when you first get started. First some names and e-mails for reference. Then some “How To’s” & “To Do’s.” The best advice I can give you is in this sheet AND GO TO YOUR OWN OR MY STEMTECH WEB SITE! Especially the FAQ at the bottom right of the front page - it will answer many of your questions.

STEMTECH OFFICE – 949-542-8600 (Found on all StemTech Web Sites, great folks with lots of information if you need immediate help.)

ELLIE DREW / IRENE WALDEN (New office manager!) **520-219-7009 (office) WEB Site:**
www.icc.stemtechhealth.com (www dot icc dot stem tech health dot com)

DAVE & BONNIE WHITE: 800-828-4231 Upline Full-Timers for business help. Been in mulit-level marketing business for many years with a lot of good advice. Down to earth – willing to help anyone! Retired, from San Diego, California (Also SEE Izzy Matos info in #3 below about information on the business.)

ANN CARLISLE: 877-216-9034; stemcells@acdl.com (stem cells @ acdlt dot com). (Upline Full-Timer for informational help. Been in mulit-level marketing business for many years with a lot of good advice. Down to earth – willing to help anyone!) 80-ish y.o. Phoenix, AZ

MARCEY HAMM: 800-843-3240 EXT 3. Marcey is busy but there are lots of times you can catch her. She is direct upline and doesn’t have a lot of experience with the business, but she does have good tech skills for getting into back office and signing people up. Besides, she’s a sweetheart to get to know. She has her story and a Website that tells about the business at: www.BestStemCell.biz She lives in Texas.

UPLINE E-MAIL LIST – PRODUCT CALLS – BUSINEES (OPPORTUNITY) CALLS – INTERACTIVE UPLINE CALL.

- 1. TO DO: UPLINE E-MAIL LIST** – Make sure to get on Ann Carlisle’s e-mail list by sending her an e-mail to stemcells@acdl.com. (stem cells @ acdlt dot com) Subject line: “Add to E-mail List” Include: Full name, phone number, e-mail address.
- 2. TO DO: HEALTHNEWS** – Many of you have the little newspaper flyer that has StemEnhance health stories in it. The StemTech company cannot legally make health claims, however, an independent source has created this informational flyer. You can get them very inexpensively by looking at the last page – all their contact info is there, but I’ll also include it here: Health News 1-800-597-2585.
www.healthnewsweb.com (www dot health news web dot com). \$10 for 50 copies – and prices get better with larger orders.
- 3. PRODUCT CALLS** – Found on the front page of Web site “Meeting Information.” Follow links for Conference Call Information. How the company and product got started. 712-338-8100, PIN 9093# (9093 pound sign) Can list to weekly call on Web, or be on live following the time.
- 4. BUSINESS (OPPORTUNITY) CALLS** – Izzy Matos – Upline to us, works for the corporation teaching the business plan – funny, informational, high energy, knowledgeable. GO TO: www.healthystemcells.info (www dot healthy stem cells dot info) to listen to his past calls for education. Ann Carlisle recommends the two recordings on “Compensation Plan,” and the “Interview with Christian Drapeau” –

developmental scientist for StemEnhance. Ann recommends listening to all of them just to learn how to grow a business.

5. **INTERACTIVE UPLINE CALL – WEDNESDAYS 10:00 A.M. PACIFIC 646-519-5860 PIN 0646#** - can ask any question you want to Ann Carlisle and three others that are upline.

ADDITIONAL INFORMATION & SIGNUP INFORMATION

1. BACK OFFICE: All of you are Distributors – which means you all have a StemTech “Back Office” where you can order the DVD’s, more product, view your downline, print out order forms, study the sales plan, etc. How to get there? Easy.

- a. If you have a personal Web site – go to it, then follow the rest of the instructions from “d” below.
- b. If you are a \$25 Distributor – go to www.icc.stemtechhealth.com and log in on the ICC Web site.
- c. If you are an Apple Computer user – you cannot use “Safari” as your browser. Use Firefox.
- d. On the top / center of the front page is a “Distributor Login”
- e. Click “Log in” as you follow the link
- f. Enter your user name – or whatever name you choose. Usually it is your first name and first initial of your last name. The password is “password” unless you change it. I suggest leaving it so it is easy to remember and in case I need to get online to help you. Login and you will see your back office.
- g. I suggest you spend some time here, they’ve done a nice job. Especially check out on the bottom LEFT bar – “Company Related” information; and top LEFT is “Ordering Services” Shopping Cart. This is where you can order the DVD’s.

2. **To sign people up to get Distributor Prices?** There are two ways and EVERYTHING is based on AUTOSHIP – makes everyone’s life easier!

- a. As a “Fast Starter Pack” for \$299 (6 bottles of StemEnhance and Web site) + \$25 Distributor fee + Autoship.
- b. As Distributor w/o Web site – \$25 + Autoship.

3. **Signup procedure for Web Site Distributors: (Read this only you are online reading along on the Enroll Online form or you may not understand everything.)**

- a. First make sure you have the following information!
 - i. Social security number or tax ID number
 - ii. Name of business or person
 - iii. Mailing address
 - iv. Shipping address (if different)
 - v. Phone number
 - vi. E-mail (optional but nice to have!)
 - vii. Enroller information will be your own, unless you want to put this person under someone else, then you will change the “Placement” number as the person you will want them to enroll under. (You cannot have everyone on your front line! More on that later.)
 - viii. One of two payment options: Credit card with CV NUMBER! (MUST have the CV # or cannot enroll anyone using Credit Card – it is the last three numbers on the back of the card, or on American Express – the 4 numbers on the front of the card!) OR Bank account information –name of bank, routing number, and account number. (See Enroll Online form – it is well explained on it.)
 - ix. How many bottles of StemEnhance they want on Autoship.
 - x. Which package?

1. The \$299 FastStart Pack + \$25 Distributor = 6 bottles of StemEnhance + Business Development system (worth \$50) + Web site (worth \$130)
 2. The \$25 Distributor.
- b. Go to your StemTech Web page
 - c. Go to “Business Opportunity” in the top center – it is 4 down from “Distributor Login”
 - d. Under “Business Opportunity Links” go to “Enroll As A Distributor Now”
 - e. I usually enroll people online so that is what I’ll explain – follow the link “Enroll Online”
 - f. Fill in the form following the instructions.
 - g. Under “Contact Information” you will find “Enroller Information” – Here is where you will KEEP or CHANGE the PLACEMENT NUMBER – Everyone who signs up will be assigned a customer number.
 - h. In the “Signup area” sign up for “Distributor Kit” OR “FastStart Pack.” (They can order the \$50 Business Development System on their own – and FastStart Packs include it.)
 - i. AUTOSHIP – For FastStart Pack - begin AUTOSHIP the FOLLOWING MONTH (since they will already get 6 bottles right away – unless they want to get them right away.) For \$25 Distributors begin AUTOSHIP “THIS” month. Choose the number 1 – 4 bottles for autoship. EVERYONE IS ON AUTOSHIP.
 - j. Check the “YES” box on the “renew my distributorship annually at \$25.” They can always change it but that way it is done and you don’t have to think about it.
 - k. Put in the Payment method – making sure to have the CV number from the back/front of a credit card or bank draft information.
 - l. Check the “agreement” and send it in. If there are errors it will send the page back to you for correction. Very easy.

4. **Canadian Customers / Distributors**

- a. All prices are in US Dollars
- b. All Canadian shipping is UPS Priority. If you want to sign someone up that only has a PO Box as an address you need to call into the office to sign them up – What I’ve done is sign them up “online enroll” with my address as the shipping address – then immediately call into the StemTech office and change the address to the correct shipping address before their order is sent out – best not to do that just before closing! I do this because without the core information they can’t sign someone up without faxing/e-mailing them the information first. Once you have a “customer ID number” then you can call into the office with that number to give them the correct information.
- c. I sell the StemEnhance for \$48 USD (US Dollars) or \$55 CAD (Canadian Dollars) to get people to try it and still cover my costs. Other business builders sell at full retail to encourage people to sign up as a Distributor. It’s your business, it’s your call how you want to price it.
- d. Best USD to CAD conversion Web site? Go to: www.x-rates.com/calculator.html